PROCUREMENT OPPORTUNITIES ASSOCIATED WITH SPECIFIC PRODUCT CATEGORIES





Abu Dhabi National Oil Company



Manufacture Components using Additive Manufacturing (3D printing)

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Manufacture cost competitive methane detection devices

Produce biofeedstock

Manufacture Mobile Solar Systems

Manufacture Sustainable Drilling Fluids Including Local Sourcing of Plant Based Products Manufacture robots and drones for inspection and operations

Produce algal oil in the UAE

Manufacture absorption chillers

Manufacture Battery Energy Storage Systems (BESS)

Manufacture Components using Additive Manufacturing (3D printing)



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Overview

Opportunities to manufacture components using additive manufacturing (3D printing) in the UAE:



Opportunities

- Produce by demand, reduce inventory and shelf cost
- Reduce lead time
- Reduce Carbon Footprint
- Capacity to be produced directly in remote locations



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Applications

- Produce in UAE for ADNOC and local market high variety of metallic and nonmethanic components like spare parts
- Manufacture components in remote locations for urgent or planned needs, like for example support in major Shutdowns, onshore or offshore

ADNOC Standards / Specifications Requirements

 API and International Standards

Manufacture robots and drones for inspection and operations





Overview

Opportunities to manufacture robots and drones for inspection and operations in the UAE:



Opportunity

- Joint-technology commercialization/IP
- New market in UAE
- Develop new Oil & gas solutions
- Asset integrity management
- Cost optimization

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Applications

- Autonomous operations
 Emission monitoring and
- control
- Remote inspection
- Logistics and delivery

ADNOC Standards / Specifications Requirements

- ATEX certification
- Cyber security standards compliance

Manufacture cost competitive methane detection devices



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Overview

Opportunities to manufacture cost competitive methane detection devices in the UAE:



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Opportunities

- Align with the UAE climate change and sustainability objective
- Joint-technology commercialization/IP
- New market in UAE
- Address global warming problems
- Develop new Oil & gas solutions
- Asset integrity management
- Cost competitive

Applications

- Early gas
- detection
- Future prediction
- Corrective actions
- Actionable
- insights

ADNOC Standards / Specifications Requirements

 ATEX certification

Produce algal oil in the UAE





Overview

Opportunities to produce algal oil in the UAE:



Opportunities

- The UAE is among the most feasible locations globally to cultivate algae sustainably
- Algal fuels are carbon negative/neutral
- Algae can contribute to the water-foodenergy nexus in the UAE



Applications

- Production of biodiesel and sustainable aviation fuel
- Residual algal biomass can be utilized as fish/animal feed, or gasified to produce carbon neutral e-fuels



ADNOC Standards / Specifications Requirements

 As per ADNOC Requirements

Produce biofeedstock



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Overview

Opportunities to produce biofeedstock in the UAE:



Opportunities

- Agricultural bio-feestock require arable lands and freshwater, which are scares resources that are strategic for local food production
- Sustainable production of bio-feedstocks will enable new applications in the UAE



Applications

- Sustainable bio-based drilling fluids
- Bio-energy with carbon capture and storage (BECCS)
- Biofuels



ADNOC Standards / Specifications Requirements

 As per ADNOC Requirements

Manufacture absorption chillers



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Overview

Opportunities to manufacture absorption chillers in the UAE:



Opportunities

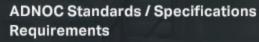
- Thermal-driven chillers can utilize abundant waste-heat in our assets
- Additional cooling can enhance plants operations, enhance carbon capture solutions, and reduce power consumption in our assets
- Cooling is the lead energy consumer of electricity in the UAE



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Applications

- Generate cooling from waste heat in our assets
- Generate cooling from solar-thermal and/or geothermal energy



 As per ADNOC Requirements

Manufacture Mobile Solar Systems



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Overview

Opportunities to manufacture mobile solar systems in the UAE:



Opportunities

- No mobile solar manufacturers within UAE
- Substantial forecasted demand in ADNOC remote operations
- Wide range of applications across ADNOC Group



Applications

- Drilling rigs
- Live wells
- Remote fleet for operations
 (Upstream/Downstream)

ADNOC Standards/Specifications Requirements

- American National Standard Institute (ASTM E927-19)
- IEEE standard 1562:2007
- ISO 9060
- IEC 61215

Manufacture Battery Energy Storage Systems (BESS)



Overview

Opportunities to manufacture Battery Energy Storage Systems (BESS) in the UAE:



Opportunities

- No batteries Manufacturers within UAE
- Substantial forecasted demand in ADNOC remote operations
- Wide range of applications across ADNOC Group

Applications

- Drilling rigs
- Live wells
- Remote fleet for operations
 (Upstream/Downstream)

ADNOC Standards/Specifications Requirements

- Natl Environment Management Authority (NEMA)
- Intl Electrotechnical Commission (IEC)
- UL Standard
- Modular, Fast-charging, High Energy, Mobile packaging for field operations

Manufacture Sustainable Drilling Fluids Including Local Sourcing of Plant Based Products





Overview

Technology Readiness Level-5 (Requires Development)

Opportunities to manufacture mobile solar systems in the UAE:



Opportunities

- · Current oil base mud uses diesel
- OBM is used in all ADNOC wells
- Utilize the material for other applications



Applications

- Utilize the material for other applications
- Lubricants



ADNOC Standards/Specifications Requirements

- API
- ADNOC Drilling Standards